

Barbara Larsen

TRAINING & CONSULTING

4 Ways System

Part of Personality Resources International

How many personality profiling systems have you taken? Two, three, four or more? Now, how many of those do you remember and understand? This one is different, and unique. Developed by Personality Resources Int'l., the Four Ways System is enjoyable and easy to learn and apply. This is one of the few assessments where the facilitator does NOT tell you what profile you represent. Four Ways evolves from an internal process of self-examination and discovery.

Research shows that the Four Ways System delivers results. It allows organizations to more effectively utilize their people in order to meet and exceed organizational goals.

Other benefits:

- Increased communication and interpersonal skills
- Effective relationship building and understanding of others
- Improved managerial and supervisory skills
- Increased effectiveness both in team and individual performance
- Increased Emotional Intelligence

Participants in the workshop will learn:

- How to communicate more effectively with others
- Build trusting relationships in order to establish credibility
- Strategies for understanding and communicating with others who are different than us
- Strategies for building effective teams
- Successful persuasion techniques for each personality
- How to lead teams for positive outcomes
- How to establish results with all personality ways

The Four Ways System is an outcome-based program designed to learn and understand how individuals communicate and interact with those around them. This knowledge can be very powerful!

This interactive workshop explores all four ways of communicating, and what our primary way is in addition to our last way. The program is accurate, very user-friendly, easy to understand, non-threatening, fun, and best of all, easy to remember!

Testimonial

I have participated in Barb's "Four Ways" class twice. Before taking the class for the first time, I was very skeptical about going to another one of "those" classes. To my amazement I learned much valuable information about myself and about others. I learned that we operate—not out of choice—but out of whom we are. We are "hard-wired" to act a certain ways and cannot be changed by others.

This has been tremendously beneficial to the workings of our office. It has decreased the tension and increased efficiency. My boss told me that she now better understands the dynamics of our office. I also better understand people outside of the office. It works the same way.

I would highly recommend taking this class. The benefits are priceless.

**Mary Kosidowski, Office Manager,
Outreach & Continuing Ed. Department,
Winona State University**